

Veterinary & Regulatory Affairs Advisor Ireland

Due to continued growth we are looking for another member for our high-performing veterinary team. This is a technical role within a commercial environment and will require you to use your veterinary knowledge and outstanding communication skills to support our sales force and customers.

It is important that you have an interest in the commercial side of the veterinary industry as well as excellent technical knowledge. It is expected that you will develop a deep understanding of the science behind our products, the structure of the small animal, farm and equine veterinary industry as well as competitors and their products.

Full training and support will be provided, along with many opportunities for career development and learning. We are looking for someone who wants to grow and develop with the business and who sees this as a long-term role. Our team are friendly and supportive, so we are looking for a team player who can really contribute to the business (and have some fun while doing so!).

This is a varied role, so the ability to manage your own time is essential. The role is split between veterinary advisory and regulatory affairs tasks.

This is a fantastic opportunity to work for an Irish company that is innovative, progressive and fast-growing, with some extremely exciting product launches coming up in 2022.

Role responsibilities:

a) Customer support:

- Acting as the primary contact providing effective and timely advice and support to veterinary practices, universities, referral centres and members of the public on technical matters and products over the phone/video call as required for all species.
- Deliver presentations to veterinary audiences over video call/in person as required.
- Occasional participation on stand at key veterinary shows and congresses.

b) Sales force support:

- Create training and reference materials for sales and technical teams as required.
- Providing technical advice and support to our sales force on our products/related areas over the phone/video call/in person for all species enquiries (small animal, large animal and equine).

c) Technical Activities:

- Being a technical expert on the Forte product portfolio and related disease areas (all species – Large Animal, Small Animal & Equine), including industry competitors and their products.
- Develop strategic relationships with and support key veterinary surgeons (KOLs) and key stakeholder groups in line with business strategy.
- Assist Key Accounts team with technical matters relating to corporate groups.

d) Marketing:

- Copywrite training materials, presentations, product literature, digital/social media copy and articles, and other required marketing materials, in conjunction with marketing team.
- Competitor activities and scientific literature monitoring and the utilisation of this information to support business activities.



e) Regulatory Affairs:

- Primary responsibility for reporting pharmacovigilance cases as required with business SOPs.
- Assist the regulatory affairs team with various veterinary regulatory tasks.
- Copy approval for all marketing materials, packaging and digital content.
- Competitor market activities complaints to HPRA and VMD.

The above job description is not intended to be a comprehensive list of all duties involved and consequently, the post holder may be required to perform other duties as appropriate to the post which may be assigned to them from time to time.

Required qualifications and experience:

- Veterinary Surgeon registered, or eligible to be registered, with the VCI.
- At least 2 years' clinical experience, preferably in **all** parts of veterinary practice – small animal, large animal and equine, gained in either Ireland or the UK. High quality small animal experience is essential.
- Acute awareness of the commercial environment of veterinary practice in the UK and Ireland.
- Must be eligible to work in the Republic of Ireland. *Please note that all applicants must possess a current and valid visa where appointment is made.

Desirable qualifications and experience:

- Technical support, regulatory or commercial experience in the veterinary pharmaceutical industry a distinct advantage, but we would also consider someone making their first move from practice to industry.
- Presentation of information in both oral and written form at various levels.
- An understanding of the principles and concepts of marketing, with a further marketing or business qualification a distinct advantage.
- Experience of the regulatory framework surrounding the advertising of medicinal, non-medicinal veterinary products and feedstuffs.
- An interest in small animal behaviour.

Key personal skills:

- Excellent verbal and written communication skills, with the ability to communicate effectively at all levels, both within and outside of the Company.
- A high level of attention to detail.
- Flexible, able to manage and handle constant change.
- IT literate - familiar with the practical application of IT in a commercial environment, including MS Office.
- A keen interest in maximising the use of new technology for communication.
- Excellent customer-facing skills, both verbally and in writing.
- Sound time management skills, with the ability to prioritise and work well under pressure.
- Ability to handle confidential issues, with tact and diplomacy.
- Persuasive and able to successfully influence others.
- Energetic and resourceful.
- A team player who can work cross-functionally to best support our customers and colleagues.

Working pattern:

This role could be either full or part time and we are happy to discuss any reasonable working pattern with candidates.

You will report to, and be supported by, the Head of Technical Services & Marketing, and will also work closely with the Regulatory Affairs team.



Location:

Head-office based at the Forte Healthcare Ltd head office in CityNorth Business Campus, Stamullen, Co. Meath. Remote/home working possible a few days a week if desired, but this is not a fully remote/home based role.

Salary:

€45-55k (pro rata) - depending on experience.

For more information or to apply please contact Dr Lucy Chadwick, Head of Technical Services & Marketing at l.chadwick@fortehealthcare.com.

Closing date for applications:

4th January 2022

Forte Healthcare is an equal opportunities employer.